

Message Text

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ORIGIN ARA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-01 INR-07 L-02

NSAE-00 NSC-05 PA-01 RSC-01 PRS-01 SP-02 SS-15

USIA-06 AID-05 COME-00 EB-07 FRB-03 TRSE-00 XMB-02

OPIC-03 CIEP-01 LAB-04 SIL-01 OMB-01 SAM-01 /083 R

DRAFTED BY ARA:BR:AFWATSON:LK

APPROVED BY ARA:WGBOWDLER

ARA:BR:RWZIMMERMANN

ARA:BC:JKARKASHIAN(PHONE)

ARA:APU:FORTIZ(PHONE)

ARA:NC:FDEVINE(PHONE)

ARA:EP:SPRINGLE(PHONE)

ARA:CAR:JRBURKE(PHONE)

ARA:PLC:RJBLOOMFIELD(PHONE)

S:P:LEINAUDI(PHONE)

INR/RAA:EHYMAN(PHONE)

INR/RAA:GSUMM(PHONE)

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R 222125Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

AMEMBASSY BUENOS AIRES

AMEMBASSY MONTEVIDEO

AMEMBASSY ASUNCION

AMEMBASSY SANTIAGO

AMEMBASSY LA PAZ

AMEMBASSY LIMA

AMEMBASSY QUITO

AMEMBASSY BOGOTA

AMEMBASSY CARACAS

AMEMBASSY GEORGETOWN

AMEMBASSY MEXICO

AMCONSUL PARAMARIBO

INFO AMCONSUL SAO PAULO

AMCONSUL RIO DE JANEIRO

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AMCONSUL RECIFE

C O N F I D E N T I A L STATE 015350

E.O. 11652: GDS

TAGS: PFOR, BR

SUBJECT: BRAZILIAN INFLUENCE IN SOUTH AMERICA
BRASILIA: POUCH BELEM, SALVADOR, PORTO ALEGRE

1. THE DEPARTMENT IS EVALUATING EFFORTS BY BRAZIL TO INCREASE ITS INFLUENCE IN SOUTH AMERICA. IN THIS REGARD THE DEPARTMENT WOULD APPRECIATE THE OBSERVATIONS OF ADDRESSEE POSTS CONCERNING BRAZILIAN AMBITIONS, OBJECTIVES AND ACTIVITIES AND THE PERCEPTIONS OF AND REACTIONS TO THEM BY THE GOVERNMENTS, POLITICAL AND ECONOMIC LEADERS, PRESS AND GENERAL PUBLIC OF THE COUNTRIES IN THE AREA. IN THEIR ANALYSES THE POSTS SHOULD COMPARE BRAZILIAN INFLUENCE WITH THAT OF OTHER COUNTRIES, MOST NOTABLY THE US AND ARGENTINA. THEY SHOULD ALSO EVALUATE BRAZILIAN INFLUENCE IN TERMS OF US INTERESTS. ARE BRAZIL'S APPARENT OBJECTIVES COMPATIBLE WITH OURS IN THE SHORT, MEDIUM AND LONG RUN?

2. THE GOB USES A BROAD VARIETY OF POLITICAL, ECONOMIC AND MILITARY INSTRUMENTS IN PURSUIT OF ITS AIMS. ADDRESSEES SHOULD DESCRIBE THE EXTENT TO WHICH VARIOUS INSTRUMENTS ARE USED AND THEIR EFFECTS. SOME OF THE INSTRUMENTS YOU MAY WISH TO CONSIDER ARE LISTED BELOW AND UNDOUBTEDLY THERE ARE OTHERS WHICH WILL OCCUR TO YOU.

A. POLITICAL INSTRUMENTS:

1. EMBASSY INFLUENCE
2. BILATERAL OFFICIAL INSTITUTIONS, SUCH AS JOINT COMMISSIONS
3. BILATERAL AND MULTILATERAL AGREEMENTS
4. CORRESPONDENCE BETWEEN GOVERNMENTAL LEADERS
5. OFFICIAL VISITS
6. COORDINATION OF POSITIONS VIS-A-VIS THIRD COUNTRIES (E.G. THE US) AND IN INTERNATIONAL ORGANIZATIONS

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ZATIONS

7. ALIGNMENT IN DISPUTES AMONG BRAZIL'S NEIGHBORS
8. PROPAGANDA, INCLUDING CULTURAL PRESENTATIONS AND EFFORTS TO SECURE IDEOLOGICAL CONFORMITY WITH OR ACCEPTANCE OF BRAZIL
9. COVERT ACTION
10. EMIGRATION AND IMMIGRATION POLICIES
11. DEVELOPMENT OF HIGHWAYS AND OTHER COMMUNICATIONS

FACILITIES IN FRONTIER AREAS

12. NUCLEAR ENERGY POLICIES

B. ECONOMIC INSTRUMENTS:

1. TRADE POLICIES
2. BRAZILIAN FOREIGN INVESTMENT
3. LOAN POLICIES AND OTHER ACTIVITIES OF BANK OF BRAZIL, WHICH APPARENTLY IS ESPECIALLY ACTIVE IN BOLIVIA
4. DEVELOPMENTAL ASSISTANCE -- JOINT VENTURES SUCH AS ITAIPU AND DEVELOPMENT OF NATURAL RESOURCES, CONCESSIONARY LOANS
5. AIR ROUTES AND LANDING RIGHTS
6. TOURISM
7. PETROLEUM ACTIVITIES

C. MILITARY INSTRUMENTS:

1. WEAPONS SALES
2. TRAINING AND TECHNICAL ASSISTANCE
3. ATTACHES, MILGROUPS AND MILITARY MISSIONS
4. MANEUVERS AND EXERCISES, BOTH JOINT AND UNILATERAL
5. PORT CALLS AND OTHER SHOWINGS OF THE FLAG

3. IN ADDITION TO GOB POLICIES, THERE ARE OTHER FACTORS WHICH MAY AFFECT RELATIONS WITH NEIGHBORING STATES, ESPECIALLY THEIR PERCEPTION OF BRAZIL AS A POTENTIAL THREAT. THESE INCLUDE HISTORICAL PERSPECTIVES; BRAZIL'S SIZE, POPULATION AND RAPID ECONOMIC GROWTH; PRIVATE FOREIGN BUSINESS ACTIVITY; LINKS BETWEEN PRIVATE INSTITUTIONS; SETTLEMENT IN HERETOFORE RATHER DESOLATE BORDER AREAS; PURCHASES OF LAND OR BUSINESSES BY BRAZILIAN

CITIZENS IN OTHER COUNTRIES; DOMESTIC PRESSURE BY PRO OR
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ANTI-BRAZILIAN POLITICAL AND BUSINESS GROUPS.

4. EQUALLY IMPORTANT TO THE DEPARTMENT AS OBJECTIVE DESCRIPTIONS OF BRAZILIAN GOALS AND ACTIVITIES IN SOUTH AMERICA ARE CAREFUL EVALUATIONS OF THE PERCEPTIONS OF BRAZIL BY OTHERS, BE THEY FANCIFUL OR WELL-FOUNDED, AND THE FOREIGN POLICY IMPLICATIONS OF THOSE PERCEPTIONS. WE WOULD ALSO APPRECIATE OBSERVATIONS ON HOW BRAZIL FITS INTO THE LATIN AMERICAN GEOPOLITICAL PATTERN AS SEEN FROM THE PERSPECTIVE OF YOUR HOST COUNTRIES. WOULD THEY BE LIKELY TO ALLY WITH BRAZIL OR OPPOSE HER? ON WHAT ISSUES? UNDER WHAT CIRCUMSTANCES?

5. OWING TO POSSIBLE SENSITIVITIES TO EVEN THE FACT THAT WE ARE UNDERTAKING THIS ANALYSIS OF BRAZILIAN INFLUENCE,

POSTS ARE URGED TO SHOW UTMOST DISCRETION IN GATHERING
DATA FOR THEIR REPLIES.

6. THE DEPARTMENT REALIZES THAT THE QUESTIONS POSED IN
THIS CABLE ARE COMPLEX AND RELEVANT DATA ARE NOT ALWAYS
READILY AVAILABLE. SO, IN ADDITION TO FACTUAL REPORTING
AND RELATED ANALYSIS, SPECULATION AND THEORIZING BY THE
ADDRESSEES ARE HEARTILY ENCOURAGED.

7. IF REPLIES TO THIS MESSAGE ARE LENGTHY, THEY MAY BE
SENT BY AIRGRAM. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FOREIGN RELATIONS, SPHERE OF INFLUENCE, ECONOMIC CONDITIONS, STUDIES, POLITICAL SITUATION
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE015350
Document Source: CORE
Document Unique ID: 00
Drafter: BR:AFWATSON:LK
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750025-0277
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750129/aaaaazke.tel
Line Count: 180
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2003 by ShawDG>; APPROVED <03 SEP 2003 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BRAZILIAN INFLUENCE IN SOUTH AMERICA BRASILIA: POUCH BELEM, SALVADOR, PORTO ALEGRE
TAGS: PFOR, BR, XM
To: BRASILIA MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006